

"MBA" in a Day - for Lawyers

Date: Monday, April 24, 2017 | 9:00 am to 4:00 pm

Location: Twenty Toronto Street Conferences and Events
20 Toronto Street, 2nd Floor, Toronto

Program Chairs: **Matthew Kindree**, Brauti Thorning Zibarras LLP
Allan J. Ritchie, Loopstra Nixon LLP



Live Webcast



This program contains 1 Professionalism Hour
This program is eligible for up to 5 Substantive Hours

The OBA has been approved as an Accredited Provider of Professionalism Content by The Law Society of Upper Canada.

Join your colleagues at this popular annual program to enhance your financial expertise, and your ability to protect and advocate for your clients' legal interests while reducing your risk of liability in your legal practice. In this one day course, hear from our expert faculty to gain a greater understanding of essential accounting principles and equip yourself with the tools you need to address complicated financial issues that often arise during business transactions. Determine the right questions to ask when working with financial experts in order to save your clients time and money.

Register now to take advantage of this opportunity to improve your business transaction skills. We look forward to seeing you there!

8:30 am	Registration and Coffee	1:30 pm	Networking Break
9:00 am	Welcome and Opening Remarks from the Program Chair	1:45 pm	Understanding Corporate Tax in Making Business Decisions <ul style="list-style-type: none"> • Fundamental concepts of corporate taxation • Setting up the corporation with the right corporate structure • Integrating corporate and personal taxes for tax minimization • Use of professional and personal service corporations Vern Krishna, CM, QC , Of Counsel, TaxChambers LLP
9:15 am	Understanding Your Client's Business: A Guide to Financial Statements for Lawyers <ul style="list-style-type: none"> • Financial reporting building blocks and concepts • How to interpret financial statements: Walkthrough examples of different financial statements • Understanding how to read and interpret the notes to the financial statements Emmy Babalola , Senior Manager, Deloitte LLP Simone Novik , Manager, Deloitte LLP	3:00 pm	How to Conduct Due Diligence to Deliver the Most Accurate Analysis <ul style="list-style-type: none"> • Why it is essential to conduct due diligence and what can happen if the process is inadequate • Assembling your due diligence team: who should be on it and who should lead it? • Step by step guide for conducting due diligence covering corporate minute book reviews, corporate and security searches, contract review and more • How to document your findings and report to your clients Edward Johnston , Partner, Gowling Lafleur Henderson LLP
10:30 am	Networking Break	3:45 pm	Interactive Q&A Session Get answers to your most pressing problems from the experts!
10:45 am	Behind the Curtain: An Insiders Look at the Role of the M&A Advisor <ul style="list-style-type: none"> • Initial meetings and preparation of confidential information memos (CIM) • Conducting the auction or bidding process • Negotiations and due diligence Bruno Suppa , Managing Partner, Greater Toronto Area, BDO Canada Ryan Farkas , Director, BDO Canada	4:00 pm	Closing Remarks from the Program Chairs
11:45 am	Networking Lunch		
12:45 pm	Business Valuation: Applying Key Principles to Ensure a Successful Transaction <ul style="list-style-type: none"> • Case study: Taking a guided walk through the valuation process • Understanding the various valuation methodologies, approaches and techniques • What are the key issues that affect the valuation of a business? • Determining the objectives of both the seller and the purchaser: Essential questions to ask • Strategies for helping the transaction work out to your client's advantage • Effectively managing your clients' expectations Neil De Gray , Director, Dispute Canada, Duff & Phelps Canada Ltd Kaitlyn Barry , Ernst & Young LLP		