

Scary Issues for the Real Estate Practitioner

Real Property Law

Date/Time: Wednesday, October 21, 2026 | 1:00 pm to 4:00 pm

Location: Live Online

Program Chairs: **Balvinder Kumar**, BK Law Professional Corporation
Matthew Gardner, Willms & Shier Environmental Lawyers LLP



This program contains:
1h 0m of Professionalism content
2h 0m of Substantive content

Real estate law is embedded with spooky issues that can give even the most seasoned practitioners nightmares. Protect yourself by staying on top of recent developments and resulting best practices at our popular annual program. Register today and enhance your practice tool kit through insights from expert speakers.

1:00pm Welcome and Opening Remarks

1:05pm **Power of Sale Proceedings: Avoiding a LAWPRO Claim**
Jerry Udell, Miller Canfield

- Power of sale requirements, including compliance with *Mortgages Act* notice requirements
- Consequences of failing to track exact redemption amounts and deadlines

1:35pm **GST/HST New Housing Rebate**
Eli M. Udell, Merovitz Potechin LLP

- How the rebate regime has changed, including First Time Home Buyer Regime (2025) and “Enhanced” HST Rebate Regime (2026)
- Key issues when reviewing a new build residential agreement of purchase and sale
- Sample agreement of purchase and sale GST/HST provision
- How the rebate may be received by the buyer

2:05pm Networking Break

2:20pm **Critical Practice Management Issues**

Kelly Gerra, Law Society of Ontario

- Mandatory contingency planning
- Compliance with By-Law 9 reconciliation and record-keeping requirements
- Conflict of interest screening, joint retainer provisions and disclosure obligations

2:50pm **Recent Tarion Amendments**

Colin Grant, Vice President & General Counsel, Tarion

- New registration requirement
- What happens if buyers miss the 45-day window?
- Builder disclosure obligations

3:25pm **Unauthorized Wire Transfers and Trust Accounts**

Ray Leclair, LAWPRO

- Update on increase for claims involving fraudulent wire transfer out of trust accounts
- Trust account safeguards to implement in your practice
- Critical insurance coverage considerations

3:55pm Questions and Closing Remarks

4:00pm Program Concludes

REGISTER NOW